FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sompo General Insurance Company Limited

Date: As on September 30,2024

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SI.No	. Channels	For the Quarter Ended September 30, 2024		Upto the Quarter Ended September 30, 2024		For the Quarter Ended September 30, 2023		Upto the Quarter Ended September 30, 2023	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	28,054	3,964	65,259	8,230	33,399	4,304	82,663	8,477
2	Corporate Agents-Banks	1,34,175	7,158	2,53,255	17,878	1,27,450	6,974	2,45,451	16,801
3	Corporate Agents -Others	13,988	1,119	31,810	2,364	22,830	2,671	30,050	3,009
4	Brokers	4,23,686	59,201	8,27,538	1,22,371	4,64,496	60,103	7,68,756	1,09,972
5	Micro Agents	-	-	-	-	-	-	-	-
	<u>Direct Business</u>	2,991	79,072	5,373	1,03,764	2,390	68,290	5,317	96,863
6	Officers/Employees	-	-	-	-	-	-	-	-
U	Online (Through Company Website)	-	-	-	-	-	-	-	-
	Others	2,991	79,072	5,373	1,03,764	2,390	68,290	5,317	96,863
7	Common Service Centres(CSC)	5,910	94	12,542	205	9,466	104	17,547	232
8	Insurance Marketing Firm	8,694	424	12,605	735	3,463	325	4,648	440
9	Point of sales person (Direct)	50,378	6,320	1,15,675	14,184	81,199	10,576	1,46,071	18,313
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	30	9	54	13	384	7	425	22
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be specify)	-	-	-	-	-	-	-	-
	Total (A)	6,67,906	1,57,362	13,24,111	2,69,745	7,45,077	1,53,354	13,00,928	2,54,129
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	6,67,906	1,57,362	13,24,111	2,69,745	7,45,077	1,53,354	13,00,928	2,54,129

Note:

(a) Premium means amount of premium received from business acquired by the source
(b) No of Policies stand for no. of policies sold
(c) Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable